

Local Market Update – January 2014

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE OF HILTON HEAD ISLAND AND THE HILTON HEAD AREA ASSOCIATION OF REALTORS®



2: Forest Beach

- 20.7% **+ 120.0%** **- 78.3%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

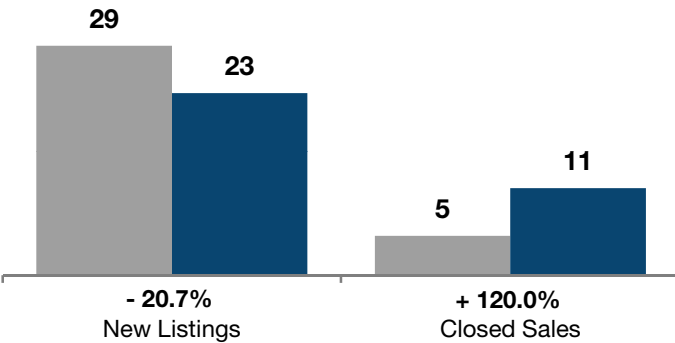
Attached Condominiums Only

	January			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	29	23	- 20.7%	29	23	- 20.7%
Closed Sales	5	11	+ 120.0%	5	11	+ 120.0%
Median Sales Price*	\$120,000	\$26,000	- 78.3%	\$120,000	\$26,000	- 78.3%
Percent of List Price Received*	94.0%	93.4%	- 0.6%	94.0%	93.4%	- 0.6%
Days on Market Until Sale	210	103	- 50.8%	210	103	- 50.8%
Inventory of Homes for Sale	171	139	- 18.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

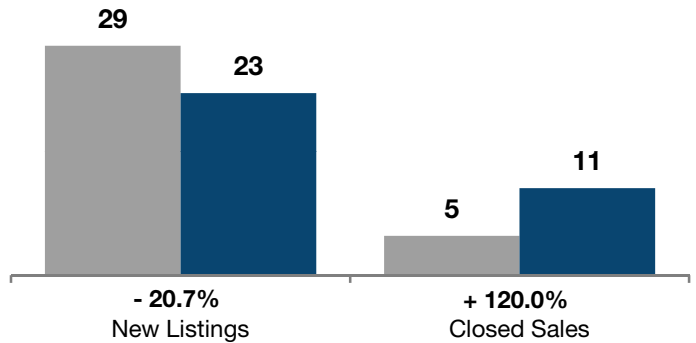
January

■ 2013 ■ 2014



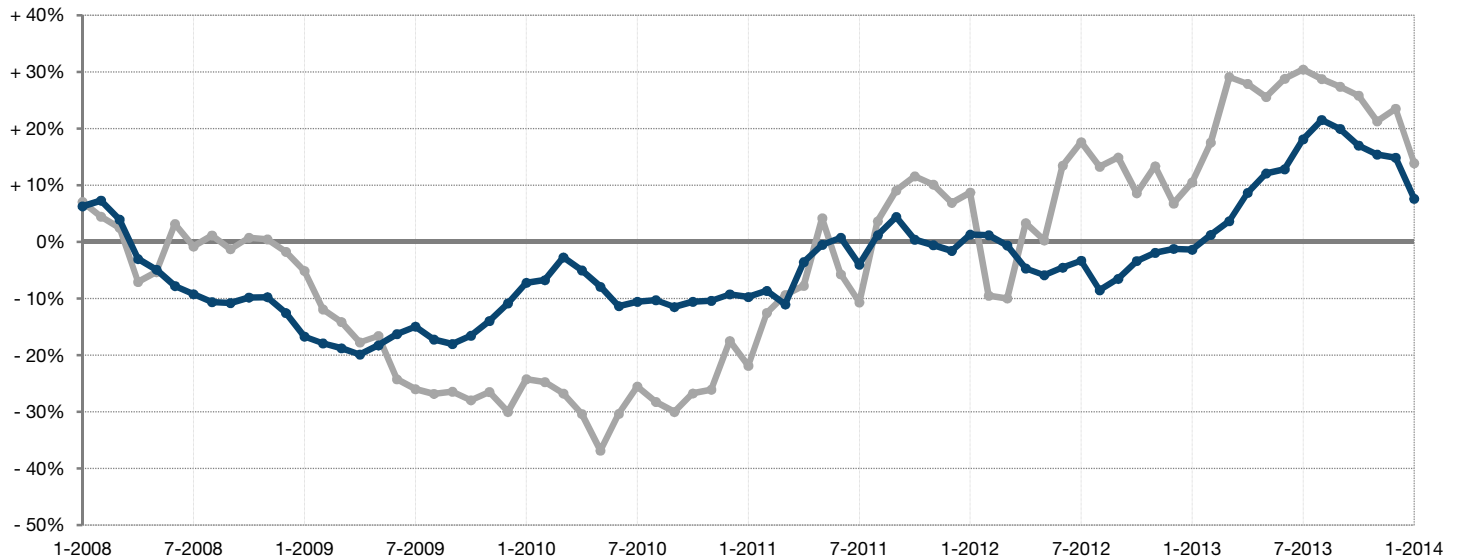
Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — All MLS
2: Forest Beach – Attached Condominiums Only — 2: Forest Beach – Attached Condominiums Only



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data is Copyright © 2014 All Rights Reserved. MLS of Hilton Head Island. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.